

Project profile

PROJECT REFERENCE LIST

Country	Description of project	Year
Albania	Modernization of the fruit and vegetable production capacity of Frigoriferi Nr. 2 in Korça. Client: Ministry of Economic Affairs / PSO-plus, The Hague, the Netherlands	2001-2003
Armenia	Project Identification and a Formulation Mission for Technical Assistance to and strengthening of the agricultural sector in Armenia. Client: Ministry of Economic Affairs / PSO, The Hague, the Netherlands	1998
Bulgaria	Project Identification and a Formulation Mission for Technical Assistance to and strengthening of the National Veterinary Service with regard to exotic disease and import/export control. Client: Ministry of Agriculture, Sofia, Bulgaria	1995
Bulgaria	Project formulation mission for a vegetable production and marketing project in Eastern Bulgaria, with the aim to increase the production of fresh vegetables to cater for the needs of tourism industry. Client: Ministry of Economic Affairs / PSO, The Hague, the Netherlands	1998
Bulgaria	Establishment of a fresh - and seed potato handling and distribution centre near Sofia as a joint venture between Agrico and Bonero ltd. On behalf of Agrico Agriplan is responsible for the overall coordination of the project progress including procurement of hardware, project administration and reporting aspects. Client: Agrico, Emmeloord, the Netherlands	2004-2006
Bosnia & Herzegovina	To improve and (re)initiate the integrated production, processing and marketing chain for beef (bulls) in co-operation with private farmers and the slaughterhouse and meat processing plant "Skršopromet" in Visoko. Client: Ministry of Economic Affairs/ PSO,-plus The Hague, the Netherlands	1999-2002
Bosnia & Herzegovina	To increase the viability of the pig production sector in the Republika Srpska by establishing a modern and commercial integrated input and output structure for pig production, including the erection of an AI-station, GP- and PS-farms. Client: Ministry of Economic Affairs/ PSO-plus, The Hague, the Netherlands	2000-2002
Bosnia & Herzegovina	Implementation of new and less energy consuming processing technologies with the aim to establish a viable fruit freezing operation at Bosnaproduct premises in Gradacac. Client: Ministry of Economic Affairs/ PSO-plus, The Hague, the Netherlands	2001-2003
Bosnia & Herzegovina	Subvention application for the establishment of a sow and pig fattening farm in Granica in the north of Bosnia. Client: Van Genugten Agribusiness, Best, the Netherlands	2006
Bosnia & Herzegovina	Project management for the construction of an integrated pig fattening (3.500) and breeding operation (150-200 sows) in Gradica in the North of Bosnia on a joint venture basis between a	2007-2009

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	large Dutch pig farmers and a local BiH company. Client: Van Genugten Agribusiness, Best, the Netherlands	
Brazil	Detailed feasibility study for a French fry processing factory near Sao Paulo in Brazil, including market analysis, potato variety tests and cultivation programme, technical analysis, and operational analysis. Client: Ministry of Economic Affairs / PESP, The Hague, the Netherlands	1998-1999
Brazil	Troubleshooting and development of a restructuring scheme for Nova Ama Frutas involved in passion fruit, citrus and pineapple processing in the Amazonas in Brazil. Client: Icco, Utrecht the Netherlands	2006
Brazil	Modernization of raw material procurement and processing facilities for exotic frozen fruit pulps. Clients: Qua ter Nes, Almkerk; Icco, Utrecht, the Netherlands	2009
China	Evaluation of a UHT milk sterilising and bottling plant including a technical review with regard to the proposed capacities and environmental. Client: Netherlands Economic Institute (NEI), Rotterdam, the Netherlands	1994
China	Technical and operational evaluation of various meat waste and offal rendering plants for approval of concessional loans by Dutch Government. Client: Netherlands Economic Institute (NEI), Rotterdam, the Netherlands	1994
China	Evaluation of technical and economical feasibility of various greenhouse construction projects to obtain grant subsidies from Dutch government. Client: Netherlands Economic Institute (NEI), Rotterdam, the Netherlands	1999
China	Reconstruction of the Sangdi honey processing factory in Dalian at the China East Coast including the equipment of a laboratory, wood plant for hive construction, supply of processing equipment, HACCP certification and establishing commercial contracts for supply of honey from Sangdi to the largest honey processor in the Netherlands De Traay. Client: Honey International, Almkerk, the Netherlands	2005 - 2007
China	Preparing a business plan and qualification document for the establishment of flower-seed production and processing facilities in Gansu province within the framework of the PSOM program of the Dutch Ministry of Economics. Agriplan is also involved in the further implementation of the project. Client: Kieft Flowerseeds, Venhuizen, the Netherlands	2005 – 2007
China	Business planning and subsidy application for the establishment of a joint venture for the development of fresh potato trade in the Gansu province of China between a Dutch and a Chinese partner.	2009

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	Client: Aviko Potato, Dronten, the Netherlands	
Congo	Feasibility study for the establishment of a large scale dairy farm for fresh milk supply. Client: Schaap. Dronrijp, the Netherlands	2009
Croatia	Formulation mission for a project demonstrating Dutch expertise and technology for small-scale dairy farming (30 to 50 cows). The project also includes an extension and a breeding component. Client: Ministry of Economic Affairs / PSO, The Hague, the Netherlands	1996
Croatia	Evaluation and financial assessment of two state owned companies, that are involved the production and processing of meat (beef & pork), fruits, vegetables and feed crops, for identifying investment opportunities for Dutch companies and the International Finance Corporation Client: International Finance Corporation, Washington, USA	2001
Croatia	Establishment of a pig breeding organisation in combination with sow reproduction centres to improve genetic pig potential available for Croatian farmers. Client: Ministry of Economic Affairs/ PSO B2B, The Hague, the Netherlands	2003-2004
Croatia	In cooperation with Kroonenburg Advies Agriplan is the contractor for the introduction of Quality Assurance Programs in the Croatian pig sector. The project comprises a combination of technical assistance and hardware supplies including equipping a laboratory in line with EU standards. Client: Ministry of Economic Affairs / PSO Programmatic, The Hague, the Netherlands	2004-2005
Croatia	Senter Internationaal awarded Agriplan a contract to assist in the improvement of vegetable standards in Croatia. Emerging supermarket chains require improved and transparent standards for vegetables in order to standardize its procurement policies and to achieve uniform pricing systems. During a two-year period farmer's organizations and the Ministry of Agriculture and Food in developing such standards were assisted. Client: Ministry of Economic Affairs / PSO Programmatic, The Hague, the Netherlands	2004-2005
Croatia	For Van Vulpen ornamental tree nurseries in the Netherlands, Agriplan was involved in the project management for the establishment of a Joint Venture with IVA in Croatia concerning the establishment of a 7 ha tree nursery. Agriplan procured and financed initial supplies and covered the coordination and reporting aspects. Client: Van Vulpen / Clootwijk Nurseries, Waardenburg, the Netherlands	2004-2005
Croatia	EVD awarded Agriplan the contract to assist in the improvement of fruit standards in Croatia.	2006-2007

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	Emerging supermarket chains require improved and transparent standards for fruits in order to standardize its procurement policies and to achieve uniform pricing systems. During a two-year period farmer's organizations and the Ministry of Agriculture and Food in developing such standards are assisted. Client: Ministry of Economic Affairs / PSO Programmatic, The Hague, the Netherlands	
Czech Republic	Interim management services for a Czech company involved in the import of milking machines, cooling, identification systems and mini-dairy processing plants. Client: Fullwood Ltd, Ellesmere, U.K.	1997
Czech Republic	Detailed feasibility study for the implementation of a pig integration project including pig rearing, slaughtering and meat processing, marketing and distribution, in close co-operation with Dutch pig farmers, meat processing companies and supermarket organisations. Client: Senter/PESP and Private Companies, the Netherlands	2000-2001
Czech Republic	Execution of a pig sector study describing the current situation of pig production, slaughtering, processing, marketing and distribution, as well as an overview of future investment opportunities. Client: Ministry of Agriculture, The Hague, the Netherlands	2000-2001
Dubai/India	Technical evaluation, preparation of specifications and investment cost estimates for the reconstruction of a slaughtering and meat processing plant in India, owned by an investment company with its head office in Dubai. Client: GEM Consultants b.v., Rotterdam, the Netherlands	1999
Egypt	Packaging and marketing of frozen fruits and vegetables and the establishment of a joint venture in sales, marketing and distribution of frozen foods between the Dutch and Egyptian partner. Client: Ministry of Foreign Affairs / PSOM, The Hague, the Netherlands	2000
Egypt	Business planning for and construction of a retail packing and distribution centre for ware potatoes for Maba Retail (Joint venture between Agrico and Maba).. Client: Agrico, Emmeloord, the Netherlands	2009-2011
Estonia	Technical assistance and training to the dairy industry focusing on clean milk production and quality control of milk and dairy products. Preparation of a Business Plan for improved cheese processing operations. Client: Estonia Dairy Association, Tallinn, Estonia	1994-1995

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Ethiopia	Preparing a business plan and qualification document for the establishment of spray – and peony rose production and processing facilities near Addis Ababa within the framework of the PSOM program of the Dutch Ministry of Economics. Agriplan assists G. van der Deijl in the further implementation of the project. Client: G. van der Deijl b.v., Noordwijk, the Netherlands	2004-2006
Ghana	Construction of a factory for mango and pineapple.. Client: Volta Fruits, Ghana	2009-2011
Georgia	Installation of a storage, grading, packaging and distribution facilities at Gori Fruit Export Company in Gori, Georgia. Client: Ministry of Economic Affairs/ PSO Plus, The Hague, the Netherlands	2001-2003
Georgia	Detailed feasibility study and pre-engineering study for the realisation of a deep frozen integrated fruit and vegetable processing plant in Georgia. Client: Ministry of Economic Affairs / PESP, The Hague, the Netherlands	2003
Georgia	Finance arrangement, engineering and project management for the construction of a factory for the IQF deep freezing of fruits and vegetables. Total investment is Euro 3 million. Assistance in agricultural development and HACCP certification of the plant. Client: Halimenta, Oosterhout, the Netherlands Delidor, Tbilisi, Georgia	2005-2007
Georgia	Update of the Delidor business plan and assistance in financial construction management. Client: EBRD, London, UK	2007
Hungary	Review of a salami factory and meat works. The evaluation included a review of processing operations, marketing and sales, management and organisation and determination of the competitive position. Client: International Finance Corporation, Washington, USA	1993
Hungary	Apple marketing study to determine the optimum marketing system for the sales of apples produced with Dutch technology including grading, sorting, packing and cold storage facilities. Client: Ministry of Economic Affairs, The Hague, The Netherlands	1996
Kosovo	Implementation of a seed potato multiplication and post-harvest handling project on behalf of Agrico and Pestova (potato processing company). Client: Agrico, Emmeloord, the Netherlands	2009

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Latvia	Market Survey for the pig breeding and fattening sector, slaughterhouse and meat processing facilities. Client: Ministry of Agriculture, The Hague, the Netherlands	1994
Macedonia	Realization of potato cultivation and processing into potato chips at the joint venture of the Newco Semearstvo Consortium in Skopje including the installation and operation of storage and processing and packaging equipment. Client: Ministry of Economic Affairs/ PSO Plus, The Hague, the Netherlands	2001-2003
Macedonia	For Dika International in the Netherlands Agriplan was involved in the project management for the establishment of the modernisation of a dehydration installation as a Joint Venture with Susara Lars in Macedonia. Agriplan was involved in the procurement and finance of initial supplies and covered agronomics, coordination and reporting. Client Dika International, Almkerk, the Netherlands	2004-2005
Macedonia	For Voles Trading carried out a review of their existing pig stables and slaughterhouse for possible renovation including technical, marketing and investment aspects. Client: Voles Trejding, Skopje, Macedonia	2006
Moldova	Establishment of a farmer's organisation / Farm Service Centre for small privatised horticultural and potato producers in Briceni region. Demonstrations on potato production and harvesting. Client: Ministry of Economic Affairs / PSO, The Hague, the Netherlands	1997-2001
Moldova	Development of the fresh marketing and distribution for field vegetable production including tomatoes, sweet pepper, cabbage and cucumber. Client: Citizens Network for Foreign Affairs (CNFA) / USAID, Washington	1999-2001
Moldova	The modernization of the fruit and vegetable production capacity of Alfa-Nistru in Soroca. Establishment of a market in Moldova for Dutch companies engaged in the supply of processing and storage equipment for perishable fruits and vegetables. Client: Ministry of Economic Affairs/ PSO Plus, The Hague & USAID (CNFA), Washington	2001-2003
Moldova	Foundation of an integrated pig production structure for the production of good quality fattening pigs in cooperation with Dutch strategic partners (GK Holding, Topigs). Client: Ministry of Economic Affairs/ PSO B2B, The Hague, the Netherlands	2003-2004

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Moldova	In addition to its investment in Orchards of Tavrida (fruit tree nursery and orchards) in the Ukraine Agriplan Ventures, in cooperation with its Dutch partner Van Rijn de Bruin established a fruit tree nursery in cooperation with Codru for the nursing of apple fruit trees. Agriplan is involved in the procurement and finance of initial supplies and covers the coordination and reporting aspects. Client: Van Rijn International, Almkerk, the Netherlands	2004-2006
Moldova	Review of the fruit and vegetable freezing operations of Natur Bravo. Recommendations on new production location, equipment and machinery. Client: Natur Bravo, Kishinev, Moldova	2006
Moldova	Economic and marketing review of the Acores and Lion-Gri wineries in Moldova, for a potential participation by EBRD. Client: EBRD, London	2008
Montenegro	Increase the viability of the pig production sector in Montenegro by establishing a modern and commercial integrated structure for pig breeding, fattening, feeding and marketing. Client: Ministry of Economic Affairs/ PSO Plus, The Hague, the Netherlands	2000-2003
Montenegro	Implementation and demonstration of a programme for seed potato production, by integrating top quality seed potato varieties with modern techniques and computerized ventilation systems, transfer of know-how in seed potato production and storage. Client: Ministry of Economic Affairs/ PSO Plus, The Hague, the Netherlands	2001-2003
Montenegro	Agriplan increased the technical and operational efficiency at the ABS feed mill in Niksic in cooperation with the Dutch strategic partners Pricor (premixes) and Ottevanger (technology). Client: Ministry of Economic Affairs/ PSO-plus, The Hague, the Netherlands	2002-2004
Montenegro	Agriplan established a centre for the production of day-old broiler chicks (DOC) in Montenegro supplying the domestic market with locally produced chicken meat, substituting imports and establishing an improvement in terms of self-sufficiency and national trade balance. Client: Ministry of Economic Affairs / PSO B2B, The Hague, the Netherlands	2003-2005
Mozambique	Feasibility study and financing scheme for an investment in maize storage and maize milling. Study includes cooperative development, technical, market and financial analyses. Client: Ottevanger Milling Engineers, Moerkapelle, the Netherlands	2006-2007
Nigeria	Execution of a quick scan for fresh fruits, handling and processing in the Calabar region in Nigeria. Client: ILS Logistics, Lagos, Nigeria	2009

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Peru	Project management of a Joint Venture development project for the production and marketing of IQF frozen fruit and speciality vegetable products. Total investment is Euro 1.5 million. Assistance in agricultural development and realization of farm service centre, installation of IQF processing line and commercial production & business development. Client: Delidor Delicatessen, the Netherlands	2008-2009
Poland	Evaluation of milk collection transport system of Mildes dairy plant in Katowice. Recommendations for privatisation and calculations on transport cost and efficiency improvement. Client: International Finance Corporation, Washington, USA	1994
Poland	Detailed feasibility study for the renovation of a Polish dairy farm into a modern dairy production unit for 300 cows including milking parlour, stable construction, and machinery. Client: Ministry of Economic Affairs / PESP, The Hague, the Netherlands	1996
Romania	Establishing an integral chain for organic beekeeping and the supply, processing and marketing of organic bee products. This includes the set up of an api service centre with a modern processing facility for the bee products. The supply side will be developed by supplying additional bee hives and up to date know-how from The Netherlands. Client: De Traay International, Almkerk, the Netherlands	2004-2006
Russia	Project preparation for the Agricultural Reform Implementation Support Project (ARIS) including investments in a Market Information System and handling and storage facilities for fruits, vegetables and potatoes. Client: World Bank, Washington, USA	1993-1995
Russia	Project preparation for the Regional Agricultural Development Project (RADP) including investments in farm restructuring, agro processing (milk, meat, fruit and vegetables) and marketing facilities (milk collection and testing and grain storage). Client: World Bank, Washington, USA	1995-1996
Russia	Pre-feasibility study for the renovation of a poultry farm including parent stock, broilers, feed milling and slaughtering. Client: International Finance Corporation, Washington, USA	1996
Russia	Project formulation mission and implementation assistance for a post privatisation project to provide credit funds to private farmers, agro-processing industries and marketing organisations.	1996-1997

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	Client: World Bank, Washington, USA	
Russia	Training in agricultural finance for farm managers, government officials and farm advisory staff. Client: World Bank, Washington, USA	1999
Russia	To expand its production facilities and to diversify its markets Van de Bilt Zaden en Vlas in Sluiskil is exploring investment opportunities in flax seed multiplication and flax processing in the Russian Federation. Agriplan arranged grants for the execution of a detailed feasibility study and currently is coordinating the study activities, reporting and finance. Furthermore the project includes the implementation of flax seed trial field at four locations in the Russian Federation. Client: Van de Bilt Zaden en Vlas, Sluiskil, the Netherlands	2004-2005
Russia	Establishment of Ducatt Russia, a training and know-how centre for potatoes in Voronesh oblast. Curricula development and training of farmers, trade facilitation, matchmaking for Dutch investors and potato sector companies. Client: Ministry of Economic Affairs / PSOM, The Hague, the Netherlands	2007-2008
Russia	Preparation of a business plan and an application for a subvention for an investment in the multiplication, processing and sales of flax seeds. Client: Van de Bilt Zaden en Vlas, Sluiskil, the Netherlands	2008
SADC Africa	Organisation of an Agribusiness Sector Partnership Meeting in Tanzania in 2008 with participation of 100 companies from SADC region and 100 companies from EU/third countries. Agriplan involved in preparation of country profiles, investment proposals and promotion in SADC region. Client: EU/Ecorys	2007-2008
Serbia	Implementation and demonstration of a programme for seed potato production, by integrating top quality Agrico seed potato varieties with modern techniques, computerized ventilation systems, field mechanization and transfer of know-how in seed potato production and storage. Client: Ministry of Economic Affairs/ PSO Plus, The Hague, the Netherlands	2002-2004
Serbia	To increase the viability of the pig production sector in Serbia by establishing a modern and commercial integrated input and output structure for pig production, including the erection of an AI-station, GP- and PS-farms Client: Ministry of Economic Affairs/ PSO-plus, The Hague, the Netherlands	2003-2007

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Slovenia	Investigation for the establishment of a strategic alliance between HAK fruit and vegetable processing company and Mercator/ETA Kamnik food production and retail distribution company. Client: Ministry of Economic Affairs / PSO, The Hague, the Netherlands	1998-1999
Slovenia	Project identification mission for a project to demonstrate modern fruit storage (ULO/CA) and post-harvest handling (incl. sorting, grading and packing). Client: Ministry of Economic Affairs / PSO, The Hague, the Netherlands	1997
Sudan	Subvention application and business planning for an investment in potato storage and packing in Khartoum region. Client: Agrico UA, Emmeloord, the Netherlands	2006-2007
Sudan	Turnkey implementation (engineering, supply and construction supervision) for an investment in a 2,000 ton potato storage including sorting, weighing and packing equipment. Training of farmers in potato cultivation. Client: Agrico UA, Emmeloord, the Netherlands	2007-2009
Tanzania	On behalf of MPS Red Meat Slaughtering and their Tanzanian partner Said Salim Bakhresa & Co Agriplan executed a feasibility study for the establishment of the Vingunguti slaughterhouse including an evaluation of (1) the supply of livestock, (2) marketing analysis of the end products, (3) assessment of the technical specifications and required investment budget, (4) financial analysis and financing and (5) organisation and management of the factory. Client: MPS Red Meat Slaughtering b.v., Lichtenvoorde, the Netherlands	2005
Ukraine, Crimea	Technical assistance and hardware supply to the Kirov fruit and vegetable canning factory and the Saki State Farm for vegetable production. Development and implementation of a marketing strategy. Client: Ministry of Economic Affairs / PSO, The Hague, the Netherlands	1996-1998
Ukraine	Technical assistance, training and hardware supply to the compound feed milling industry including assistance to the poultry sector. Analysis of constraints and implementation of improved feed quality. Client: Ministry of Economic Affairs / PSO, The Hague, the Netherlands	1998-2001
Ukraine, Crimea	Technical assistance and hardware supply to the Djankoy fruit and vegetable canning factory for increasing agricultural production, for improving processing efficiency and marketing and distribution of preserved fruits and vegetables.	1999-2002

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	Client: European Commission / Tacis Programme, Brussels, Belgium	
Ukraine, Crimea	Engineering and installation of a line for the aseptic filling of fruit pulp (peach, apricot, cherry, pear, plum) at Maybel fruit and vegetable processing plant in Simferopol. Facilitation of a co-operation between SVZ and Maybel. Client: Ministry of Economic Affairs /PSO Plus, The Hague, the Netherlands	2000-2002
Ukraine, Crimea	Establishing a commercially viable nursery tree and fruit production and marketing system at the Tavrida Company on the Crimea, including the delivery and installation of planting material, equipment, technology and expertise in the field of commercial fruit tree nursing, production and post-harvest handling. Client: Ministry of Economic Affairs /PSO Plus, The Hague, the Netherlands	2001-2003
Ukraine	Agriplan was awarded the assignment from the Dutch Ministry of Agriculture for the establishment of Ducatt: Dutch Ukraine Center for Agricultural Technology Transfer for the development of a training and commercial centre for vegetable and potato production, to facilitate the development of these markets for Dutch agribusiness companies. Besides theoretical training practical demonstration farms are established in cooperation with Dutch agribusiness companies. The project comprises an amount of almost Euro 2.8 million and will be implemented over a period of four years. Client: Ministry of Agriculture, The Hague, the Netherlands	2004-2007
Ukraine	Extension of the Ducatt project for the development of a training curriculum in greenhouse vegetables supported by the establishment of a practical demonstration farm involved in greenhouse crop or seedling production. Client: Ministry of Agriculture, The Hague, the Netherlands	2007-2009
Ukraine	Agriplan is awarded the assignment from the EVD to establish a Farmers Market Organisation. This FMO is foreseen to store, process and market the products of member-farmers in the Kharkiv region. To realise this FMO new cool stores and processing equipment for agricultural products will be delivered as well as assistance in marketing and business development. Client: Ministry of Economic Affairs, The Hague, the Netherlands	2006-2009
Ukraine	Agriplan is awarded the assignment from the EVD to establish a Pilot Supply Chain Project in the Kharkiv region. This pilot project foresees to stimulate cooperation of all parties involved in the agricultural supply chain and thus improve the quality of the agricultural products. The improved cooperation will be reached by establishing cooling facilities as well as vegetable demonstration projects. Client: Ministry of Economic Affairs, The Hague, the Netherlands	2006-2009
Ukraine	Extension of Ducatt project with a greenhouse component. Development of training materials	2007-2009

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	and rendering of training for greenhouse crops. Establishment of a demonstration farm for training purposes. Client: Ministry of Agriculture, The Hague, the Netherlands	
Zambia	For Dika International in the Netherlands Agriplan is involved in the project management for the establishment of a Joint Venture with CAPA in Zambia. The project includes coordination of the supply of raw material by i.e. out growers and the establishment of a biomass vegetable dehydration unit from which the dehydrated products will be marketed in the Netherlands and Southern Africa. Agriplan is involved in procurement and will cover agronomic, coordination and reporting aspects. Client Dika International, Almkerk, the Netherlands	2004-2006